

# Helping a leading pathology department

enhance and accelerate diagnoses

Quest Diagnostics delivers with a superior pathology solution



This 500-bed medical facility in a major city stands as a beacon of healthcare excellence in the region. As a premier academic medical center with a rich history of providing lifesaving treatments, **the facility's commitment to optimal patient care hinges on access to reliable, high-quality pathology services.** 

#### In cancer care, every minute counts

The medical center's pathology department, accredited by both the College of American Pathologists and the Clinical Laboratory Improvement Act (CLIA), provides around-the-clock support across all affiliated hospital services and programs. Seeking enhancements to its anatomic pathology services, the leadership team took decisive action, initiating discussions with Quest Diagnostics.



Speed and accuracy of results significantly impact treatment strategies and patient outcomes

#### What they were seeking

- Consistently rapid turnaround times
- Streamlined billing processes for both clients and third parties
- Ready access to peer consultation and second opinions

#### **Our solution**

A multidisciplinary team from Quest, including medical directors and experts from the commercial, pricing/finance, and operations divisions collaborated to devise a holistic pathology solution tailored to the medical center's needs.

Our solution included

- Medical directorship
  - Three on-site pathologists for immediate frozen-section analysis and hospital patient slide reading
  - Pathologists available to read slides from other Quest facilities
- All other technical component (TC) and professional component (PC) services performed at the Quest laboratory in Las Vegas
- Simplified billing for TC/PC services

The facility was able to repurpose its lab space and reduce certification costs, allowing it to allocate resources toward optimizing patient care.



### Comprehensive pathology solution Unmatched support beyond the test



Today, our ongoing collaboration delivers value beyond test results by

- Expediting slides and reports to preferred doctors
- Providing rapid results thanks to close proximity of the Quest lab in Las Vegas
- Reducing lab operation and certification costs

#### Benefits of Quest pathology services for hospitals and health systems

With today's workforce pressures, including shortages of skilled lab staff, pathologists, and histotechnologists, Quest pathology solutions improve workflow processes and optimize operations.



#### Enhanced efficiency

- Flexible TC/PC services help augment existing services
- 920+ EHR/LIS systems help simplify billing
- Electronic ordering and resulting helps reduce errors and improve productivity



#### **Cost savings**

- Workload sharing and outsourcing operation of histology lab helps reduce expenses
- Digital pathology solutions help eliminate capital costs associated with scanner purchase and maintenance



#### Optimized patient care

- Rapid turnaround times help accelerate diagnosis
- Access to 400+ subspecialized pathologists fosters collaboration and consultation
- Cutting-edge digital pathology tools, including artificial intelligence, help augment traditional diagnoses

## How can you streamline lab operations and enhance patient care while reducing expenses?

Contact your Quest sales representative to learn more about our complete pathology solution.