

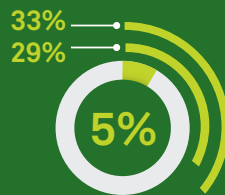
# Helping academic medical centers **accelerate discovery**

**Connecting research, diagnostics, and education to maximize impact**



As regulatory and funding pressures evolve, academic medical centers (AMCs) must reduce costs and streamline operations while continuing to deliver high-quality patient care.

## AMCs carry an outsized share of care under growing pressure



AMCs represent **5% of all hospitals<sup>1</sup>** but account for **29% of Medicaid inpatient days<sup>1</sup>** and **33% of uncompensated care costs<sup>1</sup>**

## An integrated service and solution approach from Quest Diagnostics can help you respond to challenges

### Clinical trial acceleration

Streamline processes and accelerate clinical trials across the institution to grow research revenue and reach.

### Scientific consultation

Consult with clinical lab experts to inform protocol design, IRB submission, test selection, specimen collection methods, and other lab-related research decision-making.



### Diagnostic innovation

Collaborate on research and aid in the development of new diagnostic methods, including technical and scientific consultation support in bringing a test to market.

### Educational collaboration

Leverage access to specialized clinical laboratory expertise to help build the next generation of medical and pathology leaders.

## Advanced diagnostics, cost savings, clinical trial support, and outreach collaboration models

We're here to help you advance research and innovation, strengthen institutional performance, and expand educational and community impact.

### Clinical trial acceleration



**Access 3,500+ tests** with compliant result reporting to support clinical research needs



**Leverage Quest Patient Service Centers, at-home kits, or mobile phlebotomy** to expand decentralized specimen collection—routed to your preferred lab



**Recruit eligible participants using Quest lab data and deidentified, near real-time cohort insights** to inform study design and accelerate enrollment timelines

### Diagnostic innovation



**Receive validation support for assays under development** by providing pre-characterized specimens or CLIA-compliant analytical support that returns raw results for evaluation



**Utilize CLIA-compliant support from Quest medical and R&D experts** to help with assay development



**Bring intellectual property to market** through licensing or acquisition with support for laboratory-developed test validation, manufacturing, supply chain, distribution, and payer reimbursement

### Scientific consultation



**Access expert guidance** on research protocols, Institutional Review Board (IRB) support, test selection, specimen collection design, publication authorship



**Advance publication development** with support grounded in our experience contributing to 80+ peer-reviewed publications annually

### Educational collaborations



**Provide medical students with codeveloped lectures and lab rotations** that offer behind-the-scenes experience within a large commercial laboratory environment



**Support hands-on clinical rotations** through Quest laboratory departments as part of pathology residency training requirements



Scan the QR code to learn more



[QuestDiagnostics.com/Business-Solutions/Hospitals-Health-Systems/Academic-Collaboration](https://www.questdiagnostics.com/Business-Solutions/Hospitals-Health-Systems/Academic-Collaboration)

#### Reference

1. Association of American Medical Colleges (AAMC). Proposed cuts to Medicaid would harm patients and hospitals. Published April 29, 2025. Accessed March 31, 2026. <https://www.aamc.org/about-us/aamc-leads/proposed-cuts-medicare-would-harm-patients-and-hospitals>

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